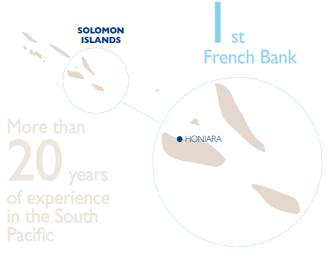


# BRED Bank Solomon

visit us at www.bred.sb







FIRST EUROPEAN BANK IN SOLOMON ISLANDS, PART OF A TOP 10 EUROPEAN BANKING GROUP BRED Bank Solomon offers a full range of personal and business banking products with the service you expect and the relationship you want, including:

- → Everyday transactional and savings accounts:
- → ATM / Visa Cards:
- Investment accounts;
- → Foreign Exchange;
- → Secure full service internet banking;

Customized, flexible, lending solutions through: Overdrafts, Personal and business loans, Car/Vehicle and equipment loans, Property (residential, investment and commercial) loans, Guarantees.

And in addition for businesses, BRED Bank Solomon offers: Trade finance and services, Merchant payment solutions, fast deposit bags; Bulk payments (for salaries) and bulk billing (direct debits for billing).



## BRED GROUP

We provide for all our clients around the world a wide array of services ranging from retail (individuals and SMEs) to corporate banking, private banking, asset management, insurance and private equity.

#### CAPITAL MARKETS

FX, derivatives, all kinds of investment and hedging solutions

#### A STRONG FRENCH BANKING GROUP

- → 5,500 employees of which 25% are located outside France
  - More than I million customers
  - → €4,1 bn of equity

## **OUR LOCATIONS IN FRANCE**

- → France: Île-de-France (Paris area), Aisne, Normandy
- France overseas territories: Reunion, Mayotte, French Indies (Guadeloupe, Martinique), Guyana and New-Caledonia

5,500 employees

## BRED GROUP HAS AN INTERNATIONAL BANKING NETWORK

BRED also delivers international retail and corporate banking activities addressing individuals, SMEs, large corporate and financial institutions through its subsidiaries and representative offices.

- → South Pacific: Vanuatu, Fiji, Solomon, New-Caledonia
- → South-East Asia: Laos, Cambodia, Myanmar
- → Horn of East Africa: Djibouti, Ethiopia

In addition, our bank in Geneva is dedicated to trade finance.



## SOLID FINANCIALS

#### **CONTINUED GROWTH SINCE 2012**

In 2017, BRED Group consolidated net banking income exceeded one billion euro: €1,152 million, a new record, after 5 year continued growth, the consolidated net profit reaching €260 million.

- → Excellent solvency ratios
- → Financial ratios among the best in European banks



## BRINGING YOU THE BEST OF INNOVATIVE BANKING WITH THE HIGHEST LEVEL OF SECURITY

- → A digital banking service that stays close to its clients
- → A personal banker bringing a customized service, via multiple communication channels
- → Wide opening hours
- → Customized offers
- → Mobile banking
- → Electronic payments and tranfers
- → In addition, BRED Espace is a 100% online banking service for mobile customers



BRED GROUP OFFERS A WIDE RANGE OF SERVICES FOR LOCAL SMES, LARGE CORPORATES, INSTITUTIONAL INVESTORS AND BANKS

#### CREDIT

#### INVESTMENT

## **INTERNATIONAL TRADE**

- → Letters of credit.
- → Documentary collections
- **INVESTORS AND** → International guarantees / SBLC
  - → Tailor made commodity trade finance
  - → Forfaiting

#### CASH MANAGEMENT

- → Correspondent banking in over 150 countries
- → Leader in Public Pension Payments: €65 bn in 2016
- → Cash management
- → Financial market products: spot/term foreign exchange

## A TRADING ROOM AND AN EXPERT MONEY MARKET TEAM

BRED offers short and medium term investment solutions to more than a hundred of the largest international institutions.

- → Stable and strong outstanding amounts of more than €60 bn
- → Out of which 1/3 are in form of deposits
- → Denominations in Euros (EUR), Sterling (GBP), US Dollar (USD), Yen (JPY), Yuan (CNY) ...
- → Spot/forward or tailor made foreign exchange transactions
- → Multi-currency financing
- → Derivatives and hedging solutions

## BRED GROUP IS A PART OF GROUPE BPCE



Groupe BPCE is the 2nd largest banking group in France:

- → 31.2 million customers
- → 108,000 employees
- → 8,000 bank branches
- ⇒ 31 banks

## Financial Highlights:

- → Net banking income: €23.7 bn
- Common equity Tier 1 ratio: 15.3%
- → Net income group share: €3.4 bn

#### **RATINGS**

Standard & Poor's → A / A-1 / Positive Moody's → A2 / P-1 / Positive Fitch Ratings → A / F1 / Positive







also find us here



